

**Agenda - Wednesday, June 27, 2007**  
**Nothing But Scorecards**

	Room 1	Room 2	Room 3
7:30 – 8:25 am	Breakfast served in the Foyer		
8:30 – 8:40 am	Welcome Remarks		
8:40 – 9:20 am	Supplier Performance Management and Supplier Collaboration with Mickey North Rizza		
<i>- Break -</i>			
9:30 – 10:10 am	Scorecards for the Supply Chain – The Perfect Order with Kate Vitasek		
<i>- 20 Minute Break -</i>			
10:30 – 11:10 am	Kohls: Panel on the Benefits of Scorecards		
<i>- Break -</i>			
11:20 – 12:00 am	Circuit City Scorecard Experience with David Marks		
12:00 – 1:00 pm	Lunch		
1:10 – 1:50 pm	What Would Vendors Like to See from Retailers Introducing Scorecards – Panel Discussion		
<i>- Break -</i>			
2:00 – 2:40 pm	Excelling with Scorecards with Clay Presley		
<i>- 20 Minute Break -</i>			
3:00 – 3:40 pm	Build a Scorecard Group Exercise with Compliance Networks and VCF (Introduction by Kate Vitasek)		
<i>- Break -</i>			
3:50 – 4:30 pm	Build a Scorecard Group Exercise with Compliance Networks and VCF		
4:30 – 6:00 pm	Exhibitor Exposition followed by Sponsored Event		

## Agenda - Thursday, June 28<sup>th</sup> Nothing But Scorecards

	Room 1	Room 2	Room 3
7:15 – 8:00 am	Breakfast served in the Foyer		
8:00 – 8:10 am	Morning welcome remarks		
8:10 – 8:50 am	Scorecarding the PO Process with Bobbi Patrick		
<i>- Break -</i>			
9:00 – 10:10 am	Developing an Executive Reporting Package with Jessica Butler and Kay Rogers (70 minutes)		
<i>-20 Minute Break -</i>			
10:30 – 11:10 am	Build a Scorecard Group Exercise Summary with Compliance Networks and VCF		
<i>- Break -</i>			
11:15 – 11:55 am	Metrics and Supplier Selection with Tim Meester		
11:55 – 12:55 pm	Lunch		
1:00 – 1:40 pm	Using Scorecards in Product Development with Eric LaValle	Key Metrics for Accounts Payable and Post Audit with Jim Arnold	Going Granular with Returns with Gene Bodenheimer
1:50 – 2:30 pm	Integrating Private Label into Scorecards with Thomas Ng	Moving from TPM to TPO with Mike Kantor	From Sticks to Carrots with Erick Huddleston
<i>- Break -</i>			
2:50 – 3:30 pm	The Accurate Entry Index with Matt Gersper	The Link to Deduction Policy with Greg Holder	Integrating POS Data into Your Scorecard Monitoring Framework with Larry O’Neil
<i>- 20 Minute Break -</i>			
3:40 – 4:20 pm	Creating Measures for Innovations with Mark Jones and Clark Riess		
4:20 – 4:30 pm	Closing Remarks		